Fundraising, Sponsorship and Grants Guide
Cairns Regional Council

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Introduction

Most Sport and Recreation organisations operate in difficult financial circumstances and in general, tend to be under-resourced. Most members will have either said or heard someone say, “just think what we could do if we had more money”.

Reasons for fundraising are many and range from the need for additional uniforms for a team to building a major facility. The future of the club may also be dependant on its ability to find extra money from sources outside the club.

Fundraising must be carefully planned.

Part of the planning process is establishing linkages between the various components of the club development plan and the fundraising opportunities/requirements that exist within it. Therefore those within the committee responsible for fundraising and sponsorship should be involved in the development of the club plan and the actions required within it. Council has developed templates that will assist sport and recreation organisations to prepare their own club development plan and these are available on the website or from Council’s Sport and Recreation Unit.

This kit provides information about funding available to community groups through various government agencies, as well as funding opportunities that exist through other non-government sources. Additionally this kit aims to provide practical information regarding fundraising activities, guidance on how to effectively plan fundraising tasks and the legal and administrative implications to be considered when undertaking these types of ventures.

What is fundraising?

Fundraising is the process of gathering funds that is additional to the organisations operating budget and is usually required in order to fund special activities like:

- Buildings/improvements
- Events/Projects
- New Programs

NOTE: Fundraising should be separate from operational expenditure i.e. money from membership and other operational activities should not be used to fund the abovementioned items!

Types of Funding

Generally speaking Sport and Recreation Organisations generate funds from:

1) Internal and external fundraising activities
2) Grants from government agencies
3) Sponsorship from Business
4) Donations from trusts, foundations, businesses or individuals

These concepts are explored in further detail later.
Be Fund SMART

It is essential that sport and recreation organisations carefully consider their fundraising activities. Remember, people join the organisation to participate in the activity, not become full-time fundraisers. Ideally organisations will use the prioritisation framework within their Club Development Plan, to identify funding opportunities. This ensures that efforts are invested into the ‘big picture’ and time is not wasted on items that do not fit within the overall objectives of the organisation.

Broadly speaking clubs must consider:

Why the funds are required
Set objectives – If something is worth doing, it is worth doing well. In this respect all objectives must be:

S Specific
M Measurable
A Achievable
R Realistic
T Time bound

Assess resources available (people, equipment, facilities, money, commitment) and develop a budget – this establishes the limits that the organisation can go to.

The Fundraising Process

FIGURE 1

The fundraising process

Establish needs
(How will funds be used?)

Set objectives and budget
(targeted amount of funds and when)

Develop strategies

Prioritise and implement strategies
(use action plans)

Monitor and adjust
(strategies and targets)
Internal & External Fundraising Activities
(A comprehensive list of popular Grant Programs is included in Appendix 1)

Commonly referred to as ‘Traditional Fundraising’ and is a means of raising funds through initiatives targeted at the organisation itself, i.e. members, their family and friends (internal fundraising) or the wider community (external fundraising).

Remember: internal fundraising aims to target those who pay the membership fees and the operational costs of your organisation so be careful not to put too much financial burden on the people who already pay the bills! With this said, there is a great deal of scope for the organisation to use creative and lateral thinking, not to mention the huge social enjoyment that members can get from these types of initiatives.

There are many other sport and recreation organisations going through the same processes. By using the networks of members it is possible to identify ideas that can be borrowed from elsewhere. There may also be opportunities to collaborate on joint fundraising activities with other clubs/orgs to share costs and profits!

Beware: fundraising has a cost. You need to make sure that the cost of undertaking the fundraising activity doesn’t outweigh its benefit. Costs to consider:

- Costs of prizes
- Fees and charges
- Administration
- Labour
- YOUR TIME!

How much can you make?

Generally speaking there is no limit of the amount of money that an organisation can make from fundraising activities. In most cases the sky is the limit!

There are however regulations that govern charitable and non-profit gaming (things like bingo, betting, tipping competitions and lucky envelopes). These rules are administrated by the Office of Liquor Gaming and Racing (OLGR). Should you have any questions, you can find all you need to know on the following website:

www.olgr.qld.gov.au

The Fundraising Committee

To be successful in fundraising, sport and recreation organisations need to allocate responsibility for the fundraising process. Some organisations set up special committees entrusted with undertaking fundraising activities. All fundraising activities/efforts should first be signed off by the management committee to ensure good governance and synergy with the club development plan. The role of a good fundraising committee should be to:

- Identify projects from the Club Development Plan that need funding
- Identify potential sources of funds
- Develop the fundraising plan
- Determine whether more than one agency or sponsor should be approached (sponsors etc)
- Write grant applications or sponsorship proposals
- Ensure acquired funds are used for the designated purpose
- Maintain relationships with donors, granting agencies, sponsors and other stakeholders as appropriate

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<th>Grants</th>
<th>(A comprehensive list of popular Grant Programs is included in Appendix 1)</th>
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Grants are funds received from statutory, voluntary of philanthropic agencies. The chances of obtaining a grant often depends on how a sport and recreation organisation’s project fits into the overall philosophy and specific criteria and conditions established by the grant agency.

Grants are project based. You need a project before you think about funding or grants. In developing your project, **stick to your core business** (preferably from you Club Development Plan). Do what you are good at and don’t develop a project just because funding is available.

**Tips and Tricks!**

- Always have a discussion with a representative of the grant agency to see if the priorities and conditions are know and understood prior to applying
- Be aware of available funding so that you can apply for money for projects in advance
- Be aware of what funding programs are available to ensure your clubs resources are most effectively spent. I.E. some funding programs fund very specific things, be aware of what these are and don’t spend your cash at bank unnecessarily only to find out later that the money could have been saved!
- Beware the white elephant! Make sure you can demonstrate a need for the project. Don’t waste time and resources getting a grant for something the organisation doesn’t need. New equipment is no good when the roof is falling down!
- Prepare a yearly calendar of closing dates for all funding sources
- Request application forms well before the closing date.

**The Funding Application**

In your application you will need to provide:

- Details about your organisation
- Details about your project (See Project Plan)
- Financial information relating to your project

Supporting Documentation:
- Certificate of Incorporation
- Constitution
- Most recent audited statements (previous three years)
- Certificate of Currency
- Copy of Lease/tenure arrangement
- Memberships Statistics
- Organisation history
- ABN and GST status
- Current Committee
- Plans or designs
- Quotes
- Letters of Support
- Letter from owner or trustee of the land giving approval/consent
- Building and/or development approval (larger infrastructure projects)
- Development Plan
- Also for larger applications:
  - Feasibility Study
  - Needs Study
  - Relevant Council plans or strategies

Be sure to:
- Answer all questions concisely and fully (don’t leave anything blank or assume the agency already knows).
- Wherever possible, use exact numbers instead of approximations (this shows you have done your research!)
- Keep it simple
- Do some research and be sure that you mould your project/application to match the objectives of the grant program. This can often make the difference when applications are assessed.
- Good presentation is important but don’t spend more time on how the applications ‘looks’ than the actual content or what you are actually trying to say.

Getting Help

Advice and assistance is available from Councils Sport and Recreation Unit (4044 3044) or the agency/organisation providing the funding.

There are also some organisations that provide resources to assist community groups and organisations in the quest for funding --identifying what programs are available and assistance with writing the application. Note that in some cases, a fee may apply.

Useful contacts

Below is a list of useful contacts and links to various sites providing information and advice on obtaining funding.
**Queensland Government Funding Opportunities**
This document outlines funding opportunities available from individual government departments.
Website: www.premiers.qld.gov.au/Community_Groups
Or contact Steve's office for a copy

**Philanthropy Australia**
Provide a range of information products and services for organisations looking for funding.
Ph: 03 9620 0200
Website: www.philanthropy.org.au

**Ourcommunity.com.au**
An online donations & volunteers service with practical information.
Ph: 03 9320 6800
Website: www.ourcommunity.com.au

**Grantsearch Australia**
An online database of funding sources.
Ph: 08 9228 0882
Website: www.grantsearch.com

**GrantsLINK**
A link to commonwealth grants in the community.
Ph: 1800 026 222
Website: www.grantslink.gov.au

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**Sponsorship**

Sponsorship is usually a ‘business’ type agreement between two parties with specific terms and conditions. Value must be given to both sides. Generally a sport and recreation organisation will seek funding, equipment or specific goods and services, while the sponsoring company will seek media exposure, advertising to a specific audience (signage etc) public awareness or representation at events and special occasions.

**Ultimately the aim of the sponsor is to increase business.**

Types of sponsorship include:

- **Contra-sponsorships:** where an organisation provides services, personnel or products rather than money in exchange for a benefit from the sporting club. E.g. a local sports store may provide free basketballs an uniforms for a Regional Event in exchange for stadium advertising.

- **Pre-packaged sponsorships:** deferent levels (e.g. Gold, Silver and Bronze) of predetermined benefits that are the same for different sponsors that purchase the same package.

- **Custom designed packages:** specific ‘customer specific’ elements that help a particular sponsor achieve their own specific marketing goals

There are three main phases in the sponsorship process – planning, selling and servicing (see figure 2)
Your sponsorship proposal should include

✓ Contact Details
✓ A brief background of and the future goals for your organisation
✓ The program for which you are seeking sponsorship and the programs budget
✓ The proposal – what you are requesting and what the sponsor will receive in return
Tips and Tricks!

- Do your research and find out who within the target organisation is responsible for making the decision. Don’t waste your pitch, go to the top if you have to!
- Presentation, Presentation, Presentation
- Information must be relevant, accurate, and precise
- **Offer an opportunity and not a problem!** Offer a solution to a potential sponsor’s problems, such as providing a bottom line saving or profit.
- Be well prepared
- Follow up after the meeting – but don’t be a pest!

If you are successful, the job has only just started, servicing the sponsor is the most important thing! Here are some suggestions:

- Start with a thank you letter from the president or a certificate of appreciation
- Regular clippings or evidence of media exposure will show them they are getting value from their investment
- A bi-annual report will keep the sponsor up to date on what is happening within your club
- Speak with the sponsor regularly
- Invite the sponsors to special events, home games
- Provide sponsors with seats/VIP areas for special events/games
- Buy/recommend their products/services wherever possible

For more information on marketing or sponsorship visit the following sites:


Donations

Donations differ from sponsorship. Sponsorship is a direct agreement between parties in which both seek material benefit. Donors on the other hand cannot seek any direct material benefit – donations are simply a benevolent act of practical benefit to the receiver.

Recognition is important. The best examples of recognition may include a plaque, a letter from the president of the org, or a personal note from the personal beneficiary of the donation.
Fundraising and the GST

Information about the effects of the GST on fundraising is included in the Australian Tax Office’s ‘Club Pack’. For more information, go to www.ato.gov.au/nonprofit

In short, non-profit sport and recreation organisations must register for GST if their annual turnover is $150,000 or more. If your turnover is lower, you may still choose to register in order to be reimbursed for the GST you pay.

If an organisation is registered for GST, it is liable to remit 1/11th of all income to the Australian Taxation Office (ATO) and can claim input tax credits on eligible purchases.

*Keep a close eye on your turnover, especially if you receive a substantial grant.*
Appendix 1 – Traditional Fundraising Ideas

- **Human footrace “Gift” inviting club members and opposing clubs members to run**
  - Bet on winners and losers like a horse race.

- **Free car wash**
  - Find sponsors for the car wash (local businesses) at $20 each.
  - On the day your members wash cars for free and hand each driver a photocopied sheet with business card sized ads for the sponsors.
  - Add another sheet which explains your club and maybe what you are raising money for and encouraging the drivers to support the sponsors.
  - With 50 sponsors @ $20 each you have raised $1000 (minus expenses).
  - Try to get washing products donated and have a BBQ for the drivers while their cars are washed.

- **A Different Approach to Gaining a Major Sponsor**
  - Members are given certificates/stickers to sell to businesses at $50 each to become a minor sponsor of your club.
  - Sponsors are then invited to attend a BBQ where one of the sponsors will get drawn out of the hat to become the ‘major’ sponsor of the club.

- **Piggy back your event**
  - It can sometimes be hard to attract a crowd so why not try and piggyback on to other events that are happening near your club’s area and think of a way that you can add value to their event while making money for your organisation.

- **Easter Egg Hunt**
  - This can be a great seasonal fundraiser, especially for clubs with lots of children.
  - By chocolate eggs in bulk and hide them around your facilities.
  - Sell ‘hunting licences’ to the children and give them baskets to find the eggs.
  - Accompany the hunt with an Easter Bunny, face painting and a BBQ for the parents while the children are ‘hunting’.

- **Karaoke night**
  - Hire a Karaoke machine, charge an entry fee or a ‘per song’ fee.
  - Have prizes for the best song.

- **Cinema night**
  - Cinemas such as Hoyts and Village sell discounted movie tickets for group bookings.
  - Depending on numbers you can even have the cinema to yourself!
  - Tickets are sold to your club for about $7/$9 each and can then be sold for as much as you like for your fundraiser
  - Contact your local cinema for more details

- **Dress up night**
  - Have a theme for the night, eg: 60s, 80s, school or even ‘letters’.
• **Major Events Nights**
  - Make the most of major events such as Melbourne Cup Day, AFL/NRL Grand Final Day and World Cup Soccer/Rugby/Cricket.
  - Hold a function at your club rooms, hire a big screen TV and have sweeps throughout the day as well as a BBQ.
  - You can take bets for everything from first goal, to winning margin or even most runs/wickets made.

• **Coin Toss**
  - Throughout your next function hold a coin toss where people throw coins at a prize (make it fairly small so it’s harder to hit) and the closest to the prize wins it. People can throw as many coins as they like (have a cut off point so that it doesn’t go for hours!!!) and the club gets to keep all coins that are thrown. You can also auction off the rights to toss the coin at your next home game!

• **Hold an Auction**
  - Try and get prizes donated, the better the prizes the more money you will make.
  - Good prizes include memorabilia items, mystery flights and small appliances.
  - Some AFL clubs provide discounted memorabilia to auction.

• **Slave Auction**
  - Get members and local businesses involved and auction off their services.
  - For example a local lawn mower may offer their services and the highest bidder gets their lawn mowed, this then creates awareness for the business and hopefully members will then utilise their business in the future.

• **Garage Sale**
  - Get all members, family and friends to bring their old stuff down and have a garage sale
  - Remember someone’s trash is another person’s treasure!
  - A BBQ is a good idea to attract more people and encourage them to stay longer.

• **Off season competitions/BBQ**
  - Organise a function during the off season to keep in touch with everyone.
  - You could even organise a practice game between yourselves and have a BBQ afterwards.

• **Balloons with $$$**
  - As part of you’re next function blow up some balloons and put money (preferably notes) in some of them.
  - Sell the balloons to members and if they pop one with the money in it they get to keep it!

• **Past Player/Life member nights**
  - It’s always good to keep past players/life members involved in the club so have a special function for them (maybe a dinner) and hopefully this way they will be more inclined to come to your other functions.
• Rebel Sport – Club Rebate program
  - Rebel Sport has developed a club rebate program to help schools and clubs. It is free to register and once registered you are given a number. When making a purchase at Rebel Sport let the staff member know your number and you will receive a 5% discount. As well as this at the end of the year your club will get 5% of your total purchases back in cash. This number can be distributed to all club members, friends and family for them to use and support your club.
  - Please contact Rebel Sport for more information.

• Jackpotting weekly cash
  - This is a great idea to encourage people to stay back either after training sessions or matches.
  - At the start of the season give each member a number.
  - About an hour or so after the completion of training or a match draw out a number from a hat (or something equally suitable) and if the person is still there they get a cash prize (maybe start it at $10 or $20).
  - If the person is not there the money jackpots each week.

• Community Raffles
  - Some community organisation organise a raffle that other clubs can be part of.
  - They usually have great prizes (eg: cars and holidays).
  - They usually offer 50% profit margins ($1 for every $2 ticket sold).
  - Eg: Rotary Club run these raffles
  - The Thomas Breast Cancer Research Fund run a raffle every year and encourages clubs to help them out as well as helping out their club. There is a car as first prize and for each $5 ticket sold your club keeps $2.
  - This is a great way to help out a very worthwhile charity and also make money for your club.
  - For more information please call Sue on 9827 3533.

• Fashion Parade
  - This is a great way to get local businesses involved in a fun day.
  - Get your members to be the models and get local designers to donate clothes and offer discounts for clothes to be purchased on the day.

• Trophy Donations
  - Get local businesses to donate the cost of individual trophies.

• Email Tagline
  - If your club sends out regular emails to your members at the bottom of the email advertise your upcoming social functions so that members are constantly reminded about them.

• Individual sponsors
  - Get all players to find a personal sponsor for the season.
  - Establish a board in your club rooms to acknowledge these sponsors.

• Business Trade directory
- Create a Yellow Pages type book which advertises local businesses of both members and other businesses.
- Charge a reasonable price for businesses to advertise so that cost of production is covered and a profit can be made.

- **Merchandise**
  - Team merchandise is a great way to make money and create team unity.
  - Items such as t-shirts, shorts, hats and key rings can be bought in bulk with club logo and sponsors logo.

- **Team of the Century dinner**
  - While this function would take a bit of organising (especially to decide on the Team) it is a great way to bring past players back to the club and involve them with the players of today

- **Investment properties**
  - Investment properties can be a great source of income with rent payments.

- **Shares**
  - Shares can also be a good source of income especially if a member of your club is a stock broker.
  - Be careful though because shares can be a risky investment.

- **Delivering Yellow Pages**
  - Yellow Pages contracts out the delivery of their books so ring them and see if your club can be paid to deliver them.

- **Sausage Sizzle**
  - Sausage sizzles can be great after training or games and encourage people to stay around and socialise.
  - Big retail stores such as Bunnings, Ikea and Freedom support the community by offering community organisations the opportunity to hold a BBQ outside their store.
  - Contact these places and book your spot for a Saturday or Sunday morning.
  - It’s a great way to advertise your club and make some money.
  - Try and get sausages, bread, sauce etc donated to create more profit.

- **Raffles**
  - Everything from a meat tray, to hampers, vouchers, chooks, memorabilia and cars can be raffled.
  - Contact all local businesses and try and get as many prizes donated as possible.

- **Tipping competitions**
  - Run a tipping competition for any league such as AFL/NBL/NRL.
  - Clubs may even want to hold a tipping competition for overseas leagues such as the NBA/Major League
Baseball/English Premier League.

- **Fantasy competitions**
  - While this requires a bit of work it is lots of fun.
  - You can create this using your club as the players or use the AFL/NBL/Australian Cricket Series.
  - The way it works is people are asked to choose their 'ultimate' team and points are rewarded for things like runs made, wickets taken, goals kicked, marks taken etc and the team with the most points wins.
  - Restrictions can be put in place so that each player has a ranking and the team can only be made up of a certain amount of ranking points or each team has to have a min. number of players from each team/country.
  - Charge a team entry then designate cash prizes for 1st, 2nd and 3rd.

- **Fishing Contest**
  - Fill up a children’s swimming pool with water, buy some fish and charge people to catch them.

- **Group trips**
  - Organise a group bus trip to major sporting events, movies or even organise a mystery trip.
Appendix 2 – Popular Grant Programs

Cairns Regional Council

Council’s grants programs provide funding to community-based groups, individuals and organisations who are providing programs, activities and projects that enrich the opportunities to residents.

Limited funds are available from the Grants Program and Council will determine applications based on the funding criteria and the relative merits of applications. Ensure you complete the correct form following the applicable guidelines.

There are three funding streams available for eligible Sport and Recreation organisations:

✓ Sport & Recreation Grant - 1 round per year
✓ Young People in Sport - Open all year round
✓ In Kind Assistance - Open all year round

Gambling Community Benefit Fund

Provides one-off grants up to $30,000 to community groups in Queensland to develop, strengthen and enhance non-government organisations to provide services and activities that benefit the community. Grants are provided on a quarterly basis. Treasury Department

Ph: 1800 633 619
Website: www.gcbf.qld.gov.au

Reef Hotel Casino Community Benefit Fund

Provides grants from as little as $300 up to $15,000 to not-for-profit organisations for facilities or services that have a broad community benefit. There are two funding rounds each year and applications can be made at anytime. [Note: Schools and P&C’s are not eligible]

Ph: 0412 514 780
Website: www.cairncasinocbf.com

Cazalys Cairns Community Fund

Grants up to $5,000 are available for not-for-profit community organisations located in FNQ and $1,000 to individuals to assist with full time study of sports, academic or performing arts at either a school or tertiary institution in FNQ. [Note: Schools and P&C’s are not eligible]

Ph: 4054 1464
Website: www.cazalys.com.au/community.cal
State Government Grants

Sport & Recreation
Sport and Recreation Queensland fund programs to encourage people to participate in sport and active recreation. Funding is available for minor and major equipment purchases and grants are available to organisations to undertake education and training initiatives.

Sport & Recreation Department
Website: www.sportrec.qld.gov.au/funding/

Young Athlete Assistance Program
This program aims to assist young athletes within Queensland who have competed at a State sporting championship or State school championship. Financial assistance of $200 is available to assist with the cost of travel and accommodation for the eligible event.

Sport & Recreation Department
Ph: 1300 656 191
Website: www.srq.qld.gov.au/funding/our_funding_programs/young_athlete_assistance_program_1.cfm

Building Supportive Community Grants Program
The Building Supportive Community Grants Program works to strengthen the capacity of local communities to welcome and include people with a disability in everyday life. Grants of up to $5,000 are available to support local activities, while grants of up to $15,000 are available to activities that target a number of communities or have a statewide focus.

Disability Services Department
Ph: 4046 7200
Website: www.disability.qld.gov.au/community_involv/building_supportive/

Arts Queensland Sector Project Grants
The Sector Project Grants focus on three key themes: promoting a diverse, dynamic, creative culture; strengthening partnerships and collaboration; capitalising on Queensland’s unique strengths and characteristics. Grants of up to $50,000 are available under this program. Applications are very competitive so make sure you read all of the information available.

Arts Queensland
Ph: 4048 1411 or 1800 175 531
Website: http://www.arts.qld.gov.au/funding/sector-grant.html

Employment & Training
Funding is available across a range of initiatives to assist community organisations, industry, training organisations and individuals to create more and better jobs, and to improve our skill base.

Employment & Training Department
Ph: 1300 369 935
Website: www.trainandemploy.qld.gov.au/client/funding_and_incentives/index.html
Transport-related Grants and Subsidies
There are a number of grants and subsidies available encouraging cycling, public transport and projects that contribute to improving road safety in local communities.

Queensland Transport
Ph: 13 23 80
Website: www.transport.qld.gov.au/Home/Assistance_and_services/Grants_and_subsidies/

Youth Engagement Grants
The Office of Youth Affairs provides grants to fund activities throughout Queensland that are managed by young people and are designed for young people. In addition, funding is available for projects that increase young people’s engagement in their local communities and participation in Government and community decision making.

Office of Youth Affairs
Ph: 1300 555 954
Website: www.generate.qld.gov.au/

Office for Women Grants
The Office for Women assists organisations requiring funding for events or projects that are aimed at improving women’s health, lifestyle, economic security and safety. Grants are also available for hosting events celebrating International Women’s Day in Queensland.

Office for Women
Ph: 1800 177 577
Website: www.women.qld.gov.au/?id=916

Community Services Funding
The Department of Communities provides funding across eight key funding areas: child care; family support; community support; domestic violence prevention; homelessness; older people; personal intervention and support; youth support.

 Communities Department
Ph: 13 13 04
Website: www.communities.qld.gov.au/department/funding/

Schools / Education Funding
In addition to targeted and core funding, Education Queensland provides grants covering a range of initiatives including helping P&C Associations to provide enhancements to school grounds and facilities, providing assistance to parents with a textbook and resource allowance.

Education Department
Ph: 3237 1363 or 3237 0774

Community Kindergarten Assistance (DECKAS) Capital Grants
Education Queensland provides recurrent and capital assistance to community kindergartens and preschools affiliated with or approved by the Creche and Kindergarten Association of Queensland (C&K) to supply recognised early education programs for children between the ages of 3.5 - 4.5 years.
Queensland Sustainable Energy Innovation Fund
The Queensland Sustainable Energy Innovation Fund (QSEIF) assists Queensland organisations to develop innovative technologies that reduce the environmental impacts of energy and water consumption.

Environmental Protection Agency
Ph: 4046 6602
Website: www.epa.qld.gov.au/?id=429

Other Government Programs

Federal Government

Sport Incentive Program
The Australian Sports Foundation (ASF) operates the Sport Incentive Program. Specifically the program aims to increase opportunities for Australians to participate in sport and excel in sports performance.

Australian Sports Commission
Ph: 02 6214 7868
Website: http://www.asf.org.au/how

Visions of Australia
Aims to make exhibitions of cultural material accessible to more Australians. It provides grants to cultural and community organisations to develop and tour exhibitions of historical and scientific material, visual arts and craft, etc throughout Australia.

Communications, Information Technology & The Arts Department (Federal)
Ph: 1800 819 461
Website: http://www.arts.gov.au/grants_and_funding

Non-Government Programs

Telstra Foundation Community Development Fund
The Telstra Foundation Community Development Fund supports projects with one purpose in mind – to connect children and young people to their communities.

Telstra Foundation
Ph: 1800 208 378
Website: www.telstrafoundation.com

The Foundation for Young Australians
The Foundation supports individuals and youth organisations focussing specifically on 12-25 year olds and initiatives that enhance youth participation or create opportunities for the development of young people. Grants are also available to groups of young people with creative, fun, innovative and inspiring ideas that can be turned into action.
The Foundation for Young Australians
Ph: (03) 9670 5436
Website: www.youngaustralians.org

**Mazda Foundation**
The Mazda Foundation's aims and objectives include the provision of financial aid to funds, authorities and institutions which provide assistance to young people through education and employment skills development, with particular emphasis on children from deprived backgrounds; assistance in the advancement of education and achievement of excellence at all levels in the community; assistance in the development of technology to help improve Australia’s international competitiveness.

Mazda Foundation
Ph: (03) 8540 1800
Website: www.mazdafoundation.org.au