



Business Directory 2012



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For all real estate needs contact



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Our History

The trusted choice of Victorian builders since 1894.

Established in 1894 by Richard Bowen, Bowens is a family business which has grown to become the dominant player in the Victorian building market.

Bowens has metropolitan and regional branches throughout Victoria.

Bowens are proud of our experience and knowledge of the trade and serious do-it-yourself market and can guarantee competitive pricing, quality materials and first class service.

- Convenient onsite advice
- Efficient ordering
- Fast delivery

...and a top range at great prices

Bowen & Pomeroy Pty Ltd (trading as Bowens Timber & Building Supplies) is a family owned company started in 1894 by Richard Bowen, specialising in the supply of timber and building supplies to the Victorian building trade and do-it-yourself retail market. Bowens is a dominant player in the Victorian building market with ten branches centred on metropolitan Melbourne, Mornington Peninsula and with two regional stores in Shepparton & Phillip Island.

Our company has more than 30 external sales representatives calling directly on Melbourne's builders - helping with the smallest renovation to the largest residential and commercial building projects. This experienced sales team is backed-up at branch level by a team of service orientated people equally dedicated to helping Victorians build.

Bowens also has one of the largest fleets of delivery vehicles with experienced drivers who can help our clients with deliveries of timber and building supplies right onto their building site in the most economical manner possible.

To suit today's building requirements an increasingly important part of our service to the industry includes the manufacture and supply of prefabricated wall frames and roof trusses and Bowens has two prefabrication plants, on 10 acres at Hastings and 4 acres in Dandenong. Bowens is a licensed Gang-Nail fabricator using the latest technology available and we've grown to be one of the largest building pre-fabrication operators in Victoria.

Bowens is well suited to service the building industry because we have the network, the products, the representation and the specialised services, as well as over 100 years of experience in the industry.

Most of all Bowens have motivated people who are experienced and ready to give helpful friendly advice, people

who are:- Helping Victorian's Build



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Welcome to Scott Partners

Is Scott Partners Chartered Accountants for you? Through 20 years of operational experience, Scott Partners has developed a unique understanding of small to medium business requirements. Being a small business ourselves has allowed us to refine and develop innovative services tailored specially for your business type. If you would like to leverage your business success with experience and innovation then read on to learn more about Scott Partners.

Incorporating Paul Redmond & Associates and Rigby Tobias & Associates

A big welcome to Paul Redmond & Associates and Rigby Tobias & Associates team members and clients. With the addition of Ken Tobias, Paul Redmond, Anna Beard and Pam Doherty, Scott Partners is poised to look after the business and taxation needs of our clients as never before. On a sad note, we sincerely regret that we did not get to work alongside John Rigby but Scott Partners will continue to strive for and be inspired by his work ethic, professionalism and technical competence.

Scott Trevethan

0425 771 634



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Established in 2005, Nautilus Marine Insurance Agency stands virtually unchallenged as a marine insurance specialist by any other in the range of products and services we can provide. The company is respected by the industry for its outstanding achievements in our short history, our high standards of expertise and for the strength of security provided to our policyholders.

Between the senior executives there is more than 125 years experience in the marine industry. This combined experience has enabled Nautilus Marine to develop a fresh approach to insuring pleasure craft and the industries that support and service recreational boating in Australia. Nautilus Marine can tailor products and services to meet the identified needs of boat owners and marine businesses.

We have developed market leading plain English policies which provide broad coverage for pleasure craft, commercial pleasure craft and the marine industry. Our aim is to always be a market leading provider of marine insurance in Australia.

It's at the time of a claim when policy holders really discover whether they have chosen the right company for their marine insurance. The efficiency of our claims service has the highest priority and our success in the marine insurance market is testament to that.

Nautilus Marine Insurance Agency (ABN 34 100 633 038 AFSL 227186) acts as the managing agents for the insurers who are certain underwriters at Lloyd's whose definitive numbers and the proportions underwritten by them will be supplied on application.

General Insurance Code of Practice

The Insurance Code of Australia Limited has developed the General Insurance Code of Practice, which is self-regulatory code for use by all insurers. The Code aims to raise the standards of practice and service in the insurance industry. We have adopted and endorse the code. If you want details on the Code and how it can assist you, please contact us or alternatively visit www.codeofpractice.com.au

How we resolve your complaints

We welcome every opportunity to resolve any concerns you may have with our products or service. Any enquiry or complaint relating to this Insurance should be referred to us shown above in the first instance. If this does not resolve the matter or you are not satisfied with the way a complaint has been dealt with, you should write to:

Lloyd's Underwriters' General Representative in Australia
Suite 2, Level 21
Angel Place
123 Pitt Street
Sydney NSW 2000



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Telephone Number: (02) 9223 1433

Facsimile Number: (02) 9223 1466

A dispute can be referred to the Financial Ombudsman Service (FOS) subject to its terms of reference. It provides a free and independent dispute resolution service for consumers who have general insurance disputes falling within its terms of reference and its contact details are:

The Financial Ombudsman Service

Free Call: 1300 45 08 08

Post: GPO Box 3, Melbourne, Victoria 3001

Website: www.fos.org.au

Email address: info@fos.org.au

The Underwriters accepting this insurance agree that:

(i) if a dispute arises under this Insurance, this Insurance will be subject to Australian law and practice and the Underwriters will submit to the jurisdiction of any competent Court in the Commonwealth of Australia;

(ii) any summons notice or process to be served upon the Underwriters may be served upon:

Lloyd's Underwriters' General Representative in Australia

Suite 2, Level 21

Angel Place

123 Pitt Street

Sydney NSW 2000

who has authority to accept service and to appear on the Underwriters' behalf;

(iii) if a suit is instituted against any of the Underwriters, all Underwriters participating in this insurance will abide by the final decision of such Court or any competent Appellate Court.

In the event of a claim arising under this Insurance IMMEDIATE NOTICE should be given to Nautilus Marine Insurance Agency Pty Ltd



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Ownership

Separate shareholding at each entity level applies, ensuring commitment and continuity.

Insurer Relationships

Each BJS Insurance Group operative is encouraged to develop their own relationship with both our clients and insurers.

The BJS Insurance Group do not utilise "Client Placement Facilities". We believe the development of longterm,profitable partnerships between insurance brokers and insurers is paramount.

Every insurer has the opportunity to participate in the success of the BJS Insurance Group.

Global Insurance Reach

In addition to accessing local business insurance markets, the complex nature of specific insurance placement for our clientele, particularly in relation to liability and professional services insurance risks, drives our relationships with a number of Global Insurers, particularly the Lloyd's of London insurance markets.

The BJS Insurance Group is able to utilise the capacity and security these Global Markets offer, thereby enabling our client base to be comprehensively protected, subject to competitive terms and conditions.

Claims Management & Risk Management

The BJS Insurance Group recognises the importance of professional claims management for both insured and self-insured losses.

Vision Claims and Risk Management Services Pty Ltd is a subsidiary of the BJS Insurance Group specialising in the successful outcome of claims.

Vision also delivers Risk Management and Risk Reduction expertise, including risk-retention initiatives.

Professional Back-Office Support

The BJS Insurance Group takes pride in the high professional standards it sets in such areas as:



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- Fully-integrated business insurance broking systems
- FSRA Compliance
- Disciplined lines of client communication
- Formal staff qualifications
- On-going staff training
- Credit Control
- Regular in-house audits, conducted by the National Operations Manager



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Established in 2003, Premium People is Victoria's leading transport and logistics recruitment service provider. Our recruitment profile is further enhanced by a strong presence in the IT, manufacturing, and hospitality industries.

We are committed to providing our clients with the very best temporary and permanent staff, 24 hours a day, seven days a week.

Similarly, we offer our candidates the opportunity to maximise their career development and professional aspirations.

We create individual recruitment models to suit our clients' staffing requirements and guarantee efficient, dedicated client service.

Premium People is dedicated to promoting and developing awareness of Occupational Health and Safety (OH & S) to ensure our clients' operational efficiency and our applicants' safety.

The People Team:

Tony Phillips, Managing Director

Tony has over twenty years' management experience in the transport, logistics and manufacturing industries. He held senior positions in both operations and sales during tenures at the Toll group of companies, Brambles and the Patrick Corporation.

He founded Premium People in 2003 with a vision to create a specialist provider of staff from logistics and transport labour hire through to executive placement.

Tony has built a talented team from a cross-section of experienced recruiters and operational managers. The team is dedicated to delivering a service strategy to industry, which Tony believes is unique, efficient and unrivalled in the recruitment industry



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The Royal Saxon, centrally located on Church St Richmond, is a modern interpretation of a great Melbourne pub. With its award winning architecture, incorporating an amazing indoor/outdoor garden area, and its critically acclaimed Italian food and great service, the Royal Saxon is ideal for all types of eating/grazing and of course drinking occasions.

Our Italian inspired and constantly changing menu is based on an uncompromised philosophy, whereby we use only the best produce available and only when in season. We also boast a large range of local and imported beers and an eclectic, hand selected wine list. For a full menu description please visit our website at

www.royalsaxon.com



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Royal Saxon

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www.ecoprime.com.au

Call Gavin Hynes for a quote on a new pool.



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Member for Higgins

Kelly O'Dwyer is the Liberal member for the seat of Higgins, in Melbourne's south-east. The seat was formerly held by her old boss, Peter Costello, and she won it at a by-election in 2009 after he retired from politics.

The by-election took place in trying circumstances. Kelly was forced to run her campaign while the Liberal Party in Canberra was embroiled in a bitter and public brawl over climate-change policy and the leadership. In the end Tony Abbott won the leadership from Malcolm Turnbull on December 1 and Kelly was elected on December 5, achieving a solid swing of 3 per cent despite the mayhem prevailing in the pre-election period.

Kelly, born in Melbourne in 1977, joined the Liberal Party in 1995 while a student at Melbourne University. She graduated with Arts-Law honours and joined legal firm Freehills, where she practised in corporate law, before joining then-Treasurer Costello as a policy adviser. She subsequently became chief policy adviser, but when the coalition lost office in 2007 she became an executive at the National Australia Bank.

As an active Liberal member Kelly has held many branch and electorate positions. She is a seasoned campaigner, having campaigned in every State and Federal poll since 1995. She was considered a natural for the prestigious seat of Higgins, centred on Melbourne's affluent south-east, when her old boss decided to retire, and beat a quality field to win pre-selection.

Kelly and her husband Jon live in the Higgins electorate. Kelly can sometimes be spotted running (slowly, she says) along the Yarra foreshore.



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Biography

Parliamentary service

Michael O'Brien was elected to the Parliament of Victoria as the Member for Malvern in November 2006 and was immediately appointed to the Shadow Cabinet as Shadow Minister for Gaming.

You can read Michael's maiden (first) parliamentary speech [here](#).

Michael added the Consumer Affairs portfolio to his Shadow Ministerial responsibilities in August 2007.

In November 2009, Michael was also appointed Shadow Minister for Energy & Resources, Exports & Trade, and Infrastructure & Public-Private Partnerships.

Education and prior experience

Michael was educated at Marcellin College, Bulleen and the University of Melbourne where he graduated with a Bachelor of Commerce and a Bachelor of Laws (Honours).

Michael undertook his articulated clerkship at Molomby & Molomby (now Middletons) and was admitted as a barrister and solicitor of the Supreme Court of Victoria and the High Court of Australia. Following completion of articles, Michael practised as a lawyer specialising in industrial and employment law with Deacons (now Norton Rose).

In 1999 Michael was appointed to the personal staff of the then-Federal Treasurer, the Hon. Peter Costello, for whom he was legal counsel and senior adviser until 2004. In that role Michael advised on competition and corporate law, market regulation, microeconomic reform and various taxation matters.

In 2004, Michael signed the Roll of Counsel of the Victorian Bar and established a busy practice with a focus on commercial law, trade practices, insurance and corporate law. As a barrister Michael also lectured in trade practices and undertook pro bono work.

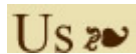


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Personal

Michael was born in Dublin, Ireland in August 1971. Michael lives in his Malvern electorate with his wife and their two children. He follows the Carlton Football Club.



Our continued success rests on our established foundation of experience, meat quality and superior service to our customers. To expand our exports, Ralph's Meat Company wants to establish long term, mutually beneficial relationships with local distributors/ direct buyers in export markets. Ralph's will bring a unique offering to this relationship, quality products and drawing on extensive experience in the meat industry.

Our aim is to have different groups in the company working together to the best of their ability producing high quality safe products for customers by using all resources to their fullest capacity. At the same time we aim to be innovative in identifying productivity, growth and value adding to our products downstream and upstream of our current business.



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METRO ROOFING Supplies Pty Ltd

METRO ROOFING was formed in 1996 by its owner and Managing Director MARK JENNINGS. We are based in Malvern Victoria, Vic and are central to all suburbs. Over the years we have learned that top-end quality, value and great customer service far outweigh the cheap, shoddy jobs often offered by other roofing companies. Our Company is run on good, honest business values which we try to promote at all times- both on and off the job. The use of top-end line products, competitive pricing, and fully trained, knowledgeable staff usually make us the number one roofing contractor in the area.

We proudly stand behind every job we do, whether it is a small repair or a large commercial contract. Every job is fully guaranteed – workmanship by ourselves, and the product by its manufacturer. Nearly every job is a referral from a previous contract. Our record stands for itself.

A new roof is probably going to be one of the most expensive investments you make on your house. Getting it right first time means your new roof will last and stand the test of time. Don't settle for anything less! While our specialty is roof replacement work, we are also well known for our excellent service on new homes and extensions.

Call Mark Jennings on 9830 8655 for a quote on a new or re roof.



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- Specializing in Commercial, Acoustic & Fire rated Walls & Ceilings and Office Fitouts.

CONTACT

- Dan Hess - Director
- Mob: 0412 555 893
- Ph: 03 9500 0712
- Fax: 03 9509 3459

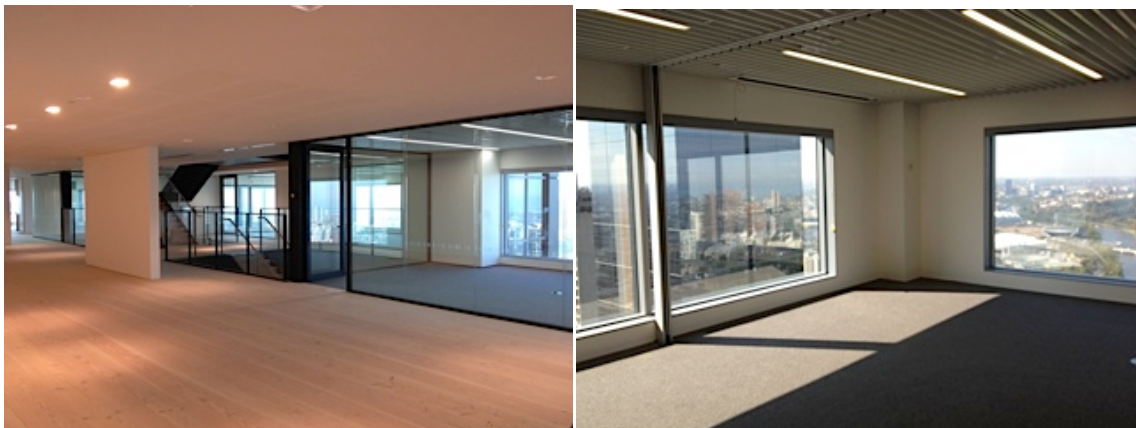
Dancom Walls and Ceilings provide the highest quality services in the supply and installation of all types of office fitouts, acoustic and fire rated partitions, glazed partitions and all types of ceiling systems.

About Us

Established in 2010 by Daniel Hess, who was a director / owner of a leading partition and ceiling company for over 20 years, Dancom Walls and Ceilings has gained a reputation that can be trusted in commercial fitouts, hospitals, retail and apartments.

Certified member of the FTAA (Finishing trades Association of Australia)

Prided on finishing projects on time and to the highest possible standard



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THE BANYAN TREE

FURNITURE & HOMEWARES

The Banyan Tree | Furniture & Homewares is a family owned business with over 20 years retail experience. The dedication to our service resides around quality, style and value. With our impressive warehouse and retail showrooms that showcase over 1000 designs, we also offer an extensive custom made service leaving our customers with every available option.

Our Staff and skilled craftsman have detailed knowledge of all our products, timbers and variety of colours. All our furniture is crafted from hardwood harvested from regrowth native forests. High conservation value and old growth timbers are not used in any stage of manufacturing our furniture.

Our team of designers are constantly bringing forward new concepts. Our aim is to show our customers new and exciting designs that are both functional and fashionable.

RETAIL TESTIMONIALS

"The furniture I purchased really enhanced my home . The staff were so friendly and had such good product knowledge"

Stacey, South Yarra

"I had an idea of what I wanted. I discussed the concept with the staff, I received a professional drawing. It was exactly what I wanted, proceeded with the order and it was in my home in 8 weeks - great service"

David, Camberwell

"The Banyan Tree provide a very personal service, they always get back to you and are prepared to give you the best price. A stand out from the big retailers"

Joan, Bendigo



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Welcome

Welcome to **Clancy's Bakehouse** a local family bakehouse in East Malvern, operating since 2001. At Clancy's we bake everything on the premises using the best quality ingredients which make the most delicious home made products including cakes, biscuits, pies and pastries, we also have fabulous coffee and sandwiches, click on the catering menu for our entire range of food.

Party Food Range

Party food is available frozen as well, packed in dozen lots the party food range is very handy to have tucked away in the freezer ready to serve. A fabulous range of 7 different family sized pies are also available. See the [catering menu](#) for our range and prices.

- Party Pasties
- Spinach & Ricotta
- Sausage Rolls
- Party Pies
- Party Potato Pies
- Party Chicken Pies
- Party Quiches
-



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One of Australia's oldest agribusiness companies

Today we are one of Australia's most diversified and progressive packers, shippers and exporters of fresh fruits to the world.

We are proud of our history and experience but these days our reputation is also defined by our quality produce and attention to detail.

Our teams extensive product and market knowledge allows us to provide an exceptional level of service to our customers worldwide.

We are supplied fresh fruits not only from farms within the Lee McKeand Group but also from the long standing relationships with our supply partners (growers and packers).

We deliver Oranges, Grapes, Apples, Cherries and Pears to retailers, wholesalers and distributors right across the globe by air and sea shipment. Some of our current destinations include - Malaysia, Singapore, Indonesia, Thailand, Vietnam, China, Hong Kong, Taiwan, Japan, South Korea, Canada, Sri Lanka, India, Bangladesh, Middle East, Europe, Papua New Guinea, Fiji, New Zealand.....



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John Morrisby

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