



Football South Coast Board Meeting

Minutes

Date: 11 March 2013
Time 5.10pm – 8.05pm
Venue: Fraternity Club

Attendees: FSC Board Attendees:

Mr. Eddy De Gabriele (Independent Director/Chairman)
Mrs. Nicki Bowman (Deputy Chairperson & Independent Director) – via phone conference
Mrs. Ann-Marie Balliana (Independent Director)
Mr. Claude Cuda (Men's Football Council)
Ms. Jody Cornford (Women's Football Council)
Mr. Milco Stojanoski (Independent Director)
Ms. Danielle Foster (Junior Football Council)
Mrs. Rosemary Digger (Futsal Council)
Mr. Bob Hennessy (Independent Director)

In attendance by invitation:

Mr. Tomas Royal (IFRA)

Apologies:

Nil

1. Meeting Opening

1.1. Welcome and Apologies

FSC Chairman Eddy De Gabriele welcomed everybody to the meeting and advised of no apologies.

1.2. Disclosures of Conflicts of Interests

- i) FSC Chairman and Independent Director Eddy De Gabriele reminded all Directors present of their duty to disclose any Conflicts of Interests pertaining to the listed Agenda Items and that if any matter was raised that triggered a conflict of interest that the affected Directors make their declaration and appropriate action will be undertaken to either exclude or not accept any voting status on the matter.
- ii) No Conflict of Interest was declared – other than the ongoing stated and previously declared Conflict of Interest by Directors as representatives of their various Football Councils and/or their life memberships etc. of their respective Clubs.
- iii) FSC Chairman Eddy De Gabriele declared that he is a Director at the Fraternity Club and is also the Chairman of the RDA.
- iv) Rosemary Digger declared that her son is managing a Futsal competition at Berkeley High School.

1.3. Minutes of previous meeting(s)

Moved by that the minutes of the February 2013 meeting be accepted as a true and correct record of proceedings. Moved by Milco Stojanoski Seconded by Rosemary Digger. MOTION CARRIED.

1.4. Business arising from previous minutes

Rosemary spoke to Keith Wallace NSW Sport and Recreation re: attending a workshop, but the current one running was not the appropriate one for us.

Action: Target a university student to look at all grants, trainee programs, apprenticeships, traineeships etc. The university student can do all research. FSC CEO Bill Kostandas to action and speak to the University of Wollongong.

2. Matters for Decision

2.1. Nil.

3. Matters for discussion and/or proposals and submissions

3.1. IFRA Report – Tomas Royal

Tomas informed the Board that the IFRA members were meeting tomorrow.

Tomas informed the FSC Board that 40 new referees were coming through the ranks, but nearly all of them were going to the Juniors. Tomas stated that there are eight or nine referees available this season that have consistently refereed Premier League so this League will be covered.

3.2. CEO Report and Monthly Strategic & Business Plan Progress Report* – Bill Kostandas and Eddy De Gabriele.

CEO Bill Kostandas tabled the report to the Board. The report provides a monthly dashboard on the CEO's activities linked to each of the Strategic Priorities, Corporate Governance and Football Governance. Some of the activities assigned to the CEO have also been assigned to a Board member to work as a team to drive the particular activity. The report is structured as follows with some activities listed under each of the seven (7) Priorities and their current status:

- **Corporate Governance:**
 - Monitor FSC Business Plan;
 - Monitor FSC Commercial Businesses;
 - Monitor Revenue Streams through Football;
 - Monitor FSC Risk Management;
- **Football Governance:**
 - Oversee Referees Operations and Adherence to Football Council Rules;
- **Communications:**
 - Champion the Development of FSC Newsletter;
 - Champion the Development of a Relationship with the Media;
- **Sponsorship:**
 - Champion the development and maintain a stable of Football Sponsors;
 - Champion the identification of all current sponsors and maintain currency mutual objectives and outcomes;
 - Champion FSC Brand and Image;

- **Football Growth:**
 - Draft and maintain a Twenty Year Vision for Football;
 - Champion and maintain a clubs development program;
 - Champion the development of Commercial Businesses and Revenue Streams i.e. Summer Soccer;
- **Football Pathways:**
 - Champion the Unification of IFRA with FSC;
 - Champion the FSC Competition Structure & cross councils' pathway;
- **Facilities:**
 - Development of a FSC Home of Football;
 - Champion the maintenance FSC's Facilitates Management System;
 - Represent FSC at the Wollongong Sports Trust meetings;
 - Represent FSC with Illawarra Venues Authority;
 - Champion the Development of a Data base of existing facilities;

Other -

FSC CEO Bill Kostandas updated the Board on other activities including:

- Futsal at the Frat:
 - The summer/autumn season at the Frat Club near completion with new competitions scheduled early April;
 - Alfredo and FSC CEO have had discussions and the new Disciplinary and Dispute Regulations process confirmed.
- WIN Entertainment Centre – WEC have asked that IPL and Wolves games to be played at WIN Stadium. Awaiting feedback from WEC management re: results of financial modeling.
- South Coast Wolves – Bill updated the Board on the Wolves including the appointment of Bobby Mazeovski as the new Chairman.
- Illawarra Stingrays – Bill gave an update on two meetings he has had with WCC and the Stingrays re: Lights at JJ Kelly Park.
- Development – Bill updated the Board on all of the FSC development programs. The Academy has just begun Term 2, SAP, Girls training programs, SSG Expo and Coach Education – currently there are 19 coaches sitting for the C Licence.
- Staff Structure/Planning – Planning sessions completed. Office and Staff Functions/Tasks realigned to support Key Priorities.

- My Football Club – Bill gave an update in the number of player registrations and that nearly 50% of them are self-registrations. There are problems with system whereby unfinancial players have been signing for other clubs.
 - Action: David Ware to liaise with FNSW and FFA to get feedback.
- FSC Yearly Calendar – both in hardcopy and online. Broken up per activity i.e. FSC, Men's, Amateurs, Women's, Juniors, SAP, Academy, Clinics, Elite/Development, Futsal, Referees, Wolves, Stingrays.
- Social Media – Twitter: 205 Followers and FourFourTwo OZ are re-tweeting FSC tweets; Facebook: 671 Likes – number of people reached peaked at 5,692.
- Communications Survey – Bill gave an update on the survey results.
- Weather and lack of grounds. Because of this the Bonnie Lassie Cup had to be cancelled.

3.3. Chairman's Report – Eddy De Gabriele

- i) FSC Chairman and Independent Director Eddy De Gabriele informed the Board that Audited accounts have been received and will be distributed. Ann-Marie Balliana wants to propose that we should wait until November 1 and then invoice Clubs for team applications etc. The 2012 audited accounts will have some application fees in them for season 2013. FSC Director and Head of Men's Football Claude Cuda and FSC Independent Director Milco Stojanoski agreed that it is fine to move to November 1.
- ii) Eddy De Gabriele advised that the FSC Board/Head and Deputies of Councils meeting went ahead on 20 February. Some topics that were discussed including aligning the competitions closer, a drop in mid-teenage player numbers.
- iii) Disciplinary process continues.
- iv) WIN Entertainment Centre – discussions were continuing with management with a possibility of hosting some Wolves and IPL games at WIN Stadium.
- v) Wolves – see CEO Report.
- vi) Stingrays – see CEO Report

- vii) Macedonian team tour – a formal submission was made to Eddy De Gabriele to have FSC to get a Macedonian team to come here. Eddy De Gabriele checked with FFA and we have no jurisdiction. These sorts of tours are underwritten by Agent/Agents and therefore they undertake the risk.
- viii) Activities Report – FSC CEO Bill Kostandas presented the FSC Activities report.
- ix) Audit & Risk Committee – FSC Independent Director Milco Stojanoski to email the document on the Charter and Role and Responsibilities. If all OK then committee needs to be enacted. The committee would be made up of Milco Stojanoski, Nicki Bowman and Bob Hennessy.
- x) Communications Strategy – Action: Bill Kostandas to send a copy of the Strategy document to all Board members.

3.4. Finance Report* - Ann-Marie Balliana

- i) FSC Independent Director Ann-Marie Balliana advised the Board that the 2012 Audit has been completed.
- ii) Ann-Marie submitted the financial reports. Included in the reports are the FSC Profit & Loss, FSC Cost Centre, the Councils' Profit & Loss statements and the Academy Profit & Loss. These are as at 28 February 2013.
 - Motion: Move that the Financials be passed. Moved by Bob Hennessy
Seconded by Danielle Foster. MOTION CARRIED

3.5. FSC AGM – Eddy De Gabriele

FSC Chairman Eddy De Gabriele advised the Board that the AGM is set for 27 March.

3.6. FSC Football Development* – Eddy De Gabriele and Ann-Marie Balliana

Ann-Marie submitted a paper outlining football development in our region.

Motion: To accept the document and appoint Mark Jones as a specialist Director just for this initiative. Moved by Ann-Marie Balliana; Seconded: Milco Stojanoski.

3.7. FSC Infrastructure Home of Football – Eddy De Gabriele

Home of Football. FSC Independent Director/Chair Eddy De Gabriele stated FSC has received (last Wednesday) a revised West Dapto Map from WCC of the new reduced & adjusted HOF Facility. This will be used to construct the FSC final business case paper & position in a submission to Graeme Annersley (Minister for Sport) regarding Funding across the 2 cocktail venues options (West Dapto & Coniston's JJ Kelly Park) offered by WCC. Proposed that FSC drafts the business case for the 2 separate venues as our HOF solution AND, also submits a request for funding the entire West Dapto Facility as our preferred Option with the increased flood mitigation costs to be funded included as well. One HOF with all our sport contained at one site & venue is the preferred option.

3.8. Disciplinary & Dispute Regulations Update – Bill Kostandas

A list of panel members was submitted for review. Applications for Expression of Interest close March 14.

3.9. Football Councils Update

3.9.1. Futsal Football Council* – Rosemary Digger

- i) FSC Director Rosemary Digger reported that the FNSW Regional Championships were recently conducted at ISS – only four schools participated. Rosemary advised that FNSW don't have dedicated Futsal resource and at this stage of the year there is no time for schools to get organized.
- ii) Sports Planning for 2013-14 – Rosemary advised that applications for grants to open in July.
- iii) Shellharbour Council – Rosemary has been attending meetings.
- iv) Facilities and Infrastructure – Council representation reports.

3.9.2. Juniors Football Council* – Danielle Foster

- i) As per FSC Director Danielle Foster's report.

3.9.3. Men's Football Council – Claude Cuda

- i) FSC Director Claude Cuda reported that the Fraternity Pre-Season Cup had a number of postponements. Claude advised that Round 3 this is set down for Sunday and then the final will be played on March 24.
- ii) Claude advised that the Men's Season launch is on this Friday.
- iii) Claude reported that the standard of play has been high in both Leagues.
- iv) Claude advised Shoalhaven and Southern Branch are playing in the Fraternity Club pre-season Cup.

3.9.4. Women's Football Council* – Jody Cornford

- i) Jody advised that the Bonnie Lassie Cup was cancelled due to a lack of grounds. The Men's have struggled for grounds as well.
- ii) Association Cup starts March 24.
- iii) Stingrays trials have been postponed. The Club is selling supporter stickers.

3.10. Other Items

Nil.

4. Matters for Noting (Discussed only if requested)

4.1 Major Correspondence

FNSW: 15 February 2013; Regional League 2013 Competition Structure.

FNSW: 18 February 2013; Regional League Match Schedule.

FNSW: 19 February 2013; SAP – Team Structure, Player Rotation and Playing Time.

FNSW: 25 February 2013; Associations 2013 Registration Fees.

FNSW: 27 February 2013; Charlie Yankos Appointed FNSW Director.

FNSW: 6 March 2013; Competition Draws.

5 Meeting Close 8.05pm

Next Meeting: 8 April 2013 (second Monday of the month)

*Matters marked with an asterisk are supported by a Board paper.